# THE UNITED STATES DISTRICT COURT DISTRICT OF NEW JERSEY

ZEO HEALTH LTD.,	§	
MICAH PORTNEY,	§	
TOUCHSTONE LIFE ESSENTIALS, INC.,	§	
and NORWOOD E. STONE,	§	Case No. 2:21-cv-11410
	§	
Plaintiffs,	§	JURY TRIAL DEMANDED
	§	
VS.	§	
	§	
ZOI GLOBAL, LLC,	§	
LORI R. LEE, and DENISE STEPHENS,	§	
	§	
Defendants.	§	

#### **COMPLAINT**

Plaintiffs ZEO HEALTH LTD. ("Zeo Health"), MICAH PORTNEY ("Mr. Portney"), TOUCHSTONE LIFE ESSENTIALS, INC. ("Touchstone Essentials"), and NORWOOD E. STONE ("Mr. Stone") (collectively, "Plaintiffs") file this Complaint against Defendants ZOI GLOBAL, LLC ("Zoi Global"), LORI R. LEE ("Ms. Lee"), and DENISE STEPHENS ("Ms. Stephens") (collectively, "Defendants"), and as claim for relief state as follows:

#### **NATURE OF THE ACTION**

1. This is an action for false and misleading advertising under the Lanham Act § 43(a) (15 U.S.C. § 1125(a)) and for defamation, product disparagement, and unfair competition in violation of New Jersey law.

#### **PARTIES**

- 2. Plaintiff Zeo Health Ltd. is a New York corporation with an address of 100 Waxhaw Parkway #870, Waxhaw, North Carolina, 28173.
  - 3. Plaintiff Micah Portney, the president and founder of Zeo Health, is a citizen of

North Carolina.

- 4. Zeo Health is the original manufacturer of zeolite supplements in the United States. Zeo Health is a globally recognized brand and sells its zeolite products worldwide, including to retail chains, health practitioners, and online stores.
- 5. Plaintiff Touchstone Life Essentials, Inc. is a North Carolina company with an address of 101 Bronzewood Court, Cary, North Carolina, 27518.
- 6. Plaintiff Norwood E. ("Eddie") Stone, the founder and CEO of Touchstone Essentials, is a citizen of North Carolina.
- 7. Touchstone Essentials is a global seller of nutritional supplements, including natural zeolite detox and whole food supplements and premium organic powders. One of its standout products is the Touchstone Essentials Pure Body Extra Strength (now known as "Pure Body Extra") natural zeolite detoxifier. Touchstone Essentials is a competitor of Plaintiff Zeo Health and of Defendants.
- 8. On information and belief, Defendant Zoi Global, LLC is a New Mexico company with a principal place of business at 3900 Juan Tabo NE, Albuquerque, New Mexico, 87111. Zoi Global is a direct competitor of Zeo Health and Touchstone Essentials in the zeolite supplement market.
- 9. On information and belief, Defendant Lori R. Lee is an affiliate and advisor to Zoi Global and is a citizen of New Jersey.
- 10. On information and belief, Defendant Denise Stephens is a founder and CEO of Zoi Global and is a citizen of Texas.
- 11. On information and belief, Defendants sell dietary supplements, including ClearDrops, an oral zeolite supplement. Zoi Global sells its zeolite products, including

ClearDrops, across the United States including within this district.

#### **JURISDICTION AND VENUE**

- 12. This Court has subject matter jurisdiction under 15 U.S.C. § 1121 and 28 U.S.C. § 1331, because this action arises under the Lanham Act.
- 13. This Court has supplemental jurisdiction over Plaintiffs' state law claims pursuant to 28 U.S.C. § 1367(a).
- 14. Venue in this judicial district is proper under Title 28, United States Code, §§ 1391 and 1400 because Defendants conduct business within this District, sell products in this District, and advertise their products in this District. Additionally, venue is proper because Ms. Lee resides and conducts business in this District. Ms. Lee is a health educator and affiliate and advisor to Zoi Global. She creates content for the Zoi Global website and creates and hosts webinars posted on the website. She is prominently featured on Defendants' website, zoiglobal.com. All of the website's pages, including the homepage, feature a link in the upper lefthand corner stating: "WELCOME FROM: LORI R. LEE, MA, RDN, CPT, CLT FUNCTIONAL REGISTERED DIETITIAN NUTRITIONIST."
- 15. The web page on which Ms. Lee is featured identifies her address as "CHESTER WOODS PROF PARK, 385 STATE ROUTE 24, SUITE 3H Chester New Jersey 07930" and her email address as LORILEERD@THEWELLNESSCENTERNWJ.COM. The web page links to The Wellness Center of Northwest Jersey, of which Ms. Lee is the "founder & executive director." Likewise, the Wellness Center of Northwest Jersey's website, thewellnesscenternwj.com, includes a link to the Zoi Global website. The contact information for the Wellness Center of Northwest Jersey includes the identical Chester, New Jersey address, and phone and fax numbers featuring the 973 area code, which serves the Newark, New Jersey area. On the Wellness Center website,

Ms. Lee features pictures of Zoi Global's products and invites visitors of the site to help distribute/sell these products.

- 16. Furthermore, venue is proper because a substantial part of the events giving rise to Plaintiffs' claims occurred in this District. On information and belief, Defendants' false and misleading advertisements, Defendants' defamatory statements about Plaintiffs, and Defendants' disparagement of Plaintiffs' products were targeted to—and have been viewed by—customers and/or potential customers in this District. Not only does Defendants' Zoi Global website feature false, disparaging, and defamatory statements about Plaintiffs, the Wellness Center of Northwest Jersey's website directs customers and potential customers (including through direct hyperlinks) to the Zoi Global website.
- 17. This Court has personal jurisdiction over Defendants because of Defendants' continuous and systematic contacts and business activities within the state of New Jersey and within this District.

#### **BACKGROUND**

### Plaintiffs Zeo Health and Micah Portney and Their Zeolite Pure Powder

- 18. Zeo Health is the original manufacturer of zeolite supplements in the United States and has been in business for nearly twenty years. Zeolite is a natural volcanic mineral with a wide variety of uses and applications.
- 19. Zeo Health was founded in 1999 by Mr. Portney. Zeo Health was the first zeolite supplementation manufacturer in the United States. Mr. Portney has worked with world-renowned scientists and geologists to thoroughly understand the science behind zeolite and its uses for health and is one of the foremost experts of zeolite supplementation in the world.

- 20. Zeo Health is a globally recognized brand and sells its zeolite products worldwide, including to retail chains, health practitioners, and online stores. Its products include zeolite powder (including "Zeolite Pure"), zeolite capsules, and zeolite suspension. As the pioneer of zeolite supplements in this country, Zeo Health and Mr. Portney have devoted an extraordinary amount of time, research, and dedication into developing these products.
- 21. Studies by toxicologists have proven that Zeo Health's zeolite supplements are safe and effective. In the twenty years Zeo Health has been in business, there has been no pattern or history of negative health issues associated with the use of Zeo Health's products. Furthermore, a third-party 2015 study performed by scientists at the University of Missouri, experts in testing for heavy metals and bioavailability, determined that Zeo Health's zeolite does not leach lead (or arsenic) and, in fact, may detoxify it. Zeo Health states this information on its website and provides links to the abstract of the University of Missouri study, along with other lab tests and toxicology reports establishing the safety of its products.

## <u>Plaintiffs Touchstone Essentials and Eddie Stone and Their Pure Body Extra Strength</u> <u>Zeolite Detoxifier</u>

- 22. Touchstone Essentials, founded in 2012 by Mr. Stone, is a global seller of nutritional supplements, including natural zeolite detox and whole food supplements and premium organic powders. All of its products are lab-tested and backed by science, and all products are formulated and manufactured to stringent quality standards. Touchstone Essentials currently ships its products to over fifty-five different countries around the world. It is a competitor of Plaintiff Zeo Health and of Defendants.
- 23. Touchstone Essentials' growth has been driven largely by two standout products, one of which is the Pure Body Extra zeolite detoxifier. To create this product, Touchstone Essentials started with natural mineral zeolite—a scientifically proven detoxifier—

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and used a proprietary process that included a cleansing process for the natural zeolite (that was validated by independent lab testing) to make it a highly effective detox.

- 24. Touchstone Essentials thoroughly cleans the zeolite in its products and has invested in third-party independent testing of its zeolite products. The test results are available online for anyone to view. The zeolite, as an aluminosilicate, used by Touchstone Essentials has been granted Generally Recognized As Safe (GRAS) status by the Food and Drug Administration.
- 25. Touchstone Essentials' natural health supplements are backed by a body of scientific knowledge and are endorsed by top doctors, health educators, and experts. Some of the renowned contributors who appear on its health webinars and contribute to its blog include Dr. Alex Lee, board-certified in Internal Medicine and Gastroenterology; Dr. Stephen A. Aiello, board-certified in Internal Medicine, Geriatrics, and Holistic & Integrative Medicine; and Lucinda Miller, one of the UK's leading naturopaths and a specialist in children's health.

#### **Defendants and Zoi ClearDrops Liquid Zeolite**

- 26. Defendants, who are direct competitors of Plaintiffs, sell dietary supplements, including ClearDrops, an oral zeolite supplement.
- 27. According to Defendants' website and social media, Dr. Nikolaos Tsirikos-Karapanos is the formulator for Zoi Global and the president of Metron Nutraceuticals, the exclusive formulator of Zoi ClearDrops. According to Defendants' website, Dr. Tsirikos-Karapanos is a board-certified pharmacist, medical doctor, and cardiovascular surgeon and "recipient of prestigious awards in thoracic and cardiovascular surgery."
- 28. Ms. Lee is also prominently featured on Defendants' website, zoiglobal.com. The website's homepage features a link stating: "WELCOME FROM: LORI R. LEE, MA, RDN, CPT,

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CLT FUNCTIONAL REGISTERED DIETITIAN NUTRITIONIST." The web page on which Ms. Lee is featured directly links to The Wellness Center of Northwest Jersey, of which Ms. Lee is the "founder & executive director." Likewise, the Wellness Center of Northwest Jersey's website, thewellnesscenternwj.com, includes a link to the Zoi Global website. On information and belief, Ms. Lee is a health educator and affiliate and advisor to Zoi Global, and she creates content for the Zoi Global website and creates and hosts webinars posted on the website.

29. Ms. Stephens is a founder and CEO of Zoi Global and is featured prominently in numerous videos on Defendants' website and social media, including YouTube and Facebook. On information and belief, Ms. Stephens oversees, and is responsible for, the content of Defendants' website and social media accounts.

### <u>Defendants' False and Misleading Statements Regarding Zeo Health, Micah Portney, and</u> <u>Zeolite Pure Powder</u>

- 30. Defendants operate and create content for their websites, Zoi Global (zoiglobal.com) and The Wellness Center of New Jersey (http://www.thewellnesscenternwj.com). Defendants also have social media accounts, including a ZOI Global channel on YouTube and a ZOI Global page on Facebook.
- 31. Defendants' Zoi Global website prominently features a "Compare Us" section, which compares Defendants' products with those of various competitors. According to Defendants' website, these comparison charts were prepared by Ms. Stephens.
- 32. One of Defendants' comparison pages is titled "Zoi ClearDrops vs. Zeo Health Zeolite Pure," available at <a href="https://zoiglobal.com/compare-zeohealth-zeolitepure?u=well4life&r=C1167">https://zoiglobal.com/compare-zeohealth-zeolitepure?u=well4life&r=C1167</a>. Defendants' webpage features an image of Zeolite Pure stamped with the word "PSEUDOSCIENCE."



Defendants' website also features other images of Zeolite Pure stamped "PSEUDOSCIENCE" and "FAKE NEWS."



The Zoi Global Facebook page, available at <a href="https://www.facebook.com/zoiglobal2020/">https://www.facebook.com/zoiglobal2020/</a>, also compares Defendants' and Zeo Health's products. Zoi Global's Facebook page features a similar comparison image of Zeolite Pure stamped with the word "PSEUDOSCIENCE."



Defendants provide no support for their false claim that Zeo Health's products—which, like Defendants' products, are zeolite supplements—are "pseudoscience" or "fake news."

- 33. The "Compare Us" section of Defendants' website features a twenty-nine-minute video in which Dr. Tsirikos-Karapanos makes various false, misleading, and disparaging statements comparing Defendants' Zoi ClearDrops to Zeo Health's Zeolite Pure supplements. Dr. Tsirikos-Karapanos first details his credentials as a pharmacist, medical doctor, and cardiovascular surgeon, among others. He then goes on to make various false, misleading, and/or defamatory statements. He states, for example:
  - "[I]t's very clear that the quality of the formulator is a key factor regarding the quality of the final formulation, the final product .... I'm very cautious when I see dietary supplements that have a no-name individual as a formulator. It is not the case with Zeo Health Zeolite Pure. Mr. Micah Portney is the formulator of this product. And Mr. Micah Portney has a very well-known past in the market, and he's also very well known to regulatory agencies like the Food and Drug Administration .... In September 2004 ... the FDA sent him a warning letter regarding his formulations. And later, in 2015/2016, his

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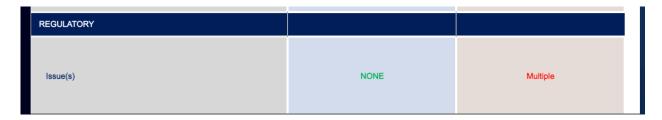
- name is mentioned at the Biennial Report of the Attorney General of California .... So, this is a significant component of the background and history of Mr. Micah Portney. I can tell [you] that personally, I wouldn't trust to take even a glass of water from Mr. Portney."
- "It is mandatory for dietary supplements in the United States ... to be fully and adequately preserved .... [W]e don't see in any preservative listed at the Zeo Health Zeolite Pure, and for this reason, we believe that the product is unpreserved. Now, let me tell you that, in simple words, it is illegal for a dietary supplement to be nonpreserved in the United States .... So, I'm just wondering how this product is still in the market, being nonpreserved. That's a question mark there, and that's a huge red flag."
- "If you have dietary supplements formulation, you must test it for four elements, according to the United States Pharmacopeia .... These four elements are arsenic, cadmium, mercury, and lead .... There's nothing to compare regarding Zeo Health relevant testing. All this information is unknown. We don't know how this product is made."
- "For the final product regarding the Zeo Health Zeolite Pure powder, we don't have any information, including elemental impurities. We don't know if Zeo Health Zeolite Pure is ever tested for elemental impurities, and if yes, for what elements at what concentration, etc. But at this point, let me tell you that this is very valid huge red flag, given the past of Mr. Micah Portney …. I really don't understand why Mr. Portney don't provide any information regarding elemental impurities in this formulation he makes, the Zeo Health Zeolite Pure. Based on his past, I think we are very entitled to feel that there is a huge question mark and a huge red flag regarding, first of all, the safe[ty] of this zeolite powder."
- 34. At the end of the video, Ms. Stephens, founder and CEO of Zeo Health, states: "Dr. Nikolaos, you've laid the facts out on the table. If the consumer is looking for the benefits of

zeolite, the gold standard is at Zoi Global. Once the research is done, the answers are presented." (emphasis added).

35. Also on Defendants' website at <a href="https://zoiglobal.com/compare-zeohealth-zeolitepure?u=well4life&r=C1167">https://zoiglobal.com/compare-zeohealth-zeolitepure?u=well4life&r=C1167</a> are links to "DEPT OF HEALTH & HUMAN SERVICES," "CALIFORNIA DEPARTMENT OF JUSTICE," and "2020.04 – FDA LETTER TO BARRY COHEN" and a table purporting to compare Defendants' products with Zeo Health's. With respect to the products' "regulatory/litigation history," Defendants claim that they have an "excellent reputation," while Zeo Health has received "FDA warning letters":

LTH & HUMAN SERVICES CALIFORN	IA DEPARTMENT OF JUSTICE	2020.04 - FDA LETTER TO BARRY C
	ZOI GLOBAL	ZEO HEALTH
	ClearDrops*	Zeolite Pure
SUPPLIER INFORMATION		
Name	Metron Nutraceuticals, LLC Cleveland, OH	Unknown
FDA Inspected	YES	Unknown
FDA Registered	YES	Unknown
FORMULATOR INFORMATION		
Name	Dr. Nikolaos Tsirikos-Karapanos	Micah Portney
Regulatory/Litigation History	Excellent Reputation	FDA Warning Letters

Defendants further claim that their products have no regulatory issues, while Zeo Health's have "multiple":



36. These statements are false and misleading. For example, none of the linked documents, or any other evidence provided by Defendants, are actually FDA warning letters. Nor

do the documents state that Zeo Health's liquid zeolite products—the subject of Defendants' comparison—have any regulatory issues. Further, none of the linked documents supports that Zeo Health's competing zeolite supplements have been found to be unsafe, ineffective, or have received any complaints from customers. Additionally, Defendants' assertion that "it is illegal" and "a huge red flag" for Zeo Health's products to be nonpreserved is false and misleading: Zeolite Pure, which is a powder (and is heat-treated), does not require a preservative. Defendants' statements regarding the United States Pharmacopeia and testing of elements are similarly misleading, as that organization has no relationship to dietary supplements or their regulation.

37. As a result of Defendants' false and misleading statements, Zeo Health and Mr. Portney have suffered reputational harm and loss of business.

## <u>Defendants' False and Misleading Statements Regarding Touchstone Essentials, Eddie</u> <u>Stone, and Pure Body Extra Strength</u>

38. Another of Defendants' comparison webpages is titled "Zoi ClearDrops vs. Touchstone Pure Body Extra Strength," available at https://zoiglobal.com/compare-touchstone?u=well4life&r=C1167. The webpage features an image of Touchstone Pure Body Extra Strength stamped with the word "PSEUDOSCIENCE."



Defendants' website also features an image of Touchstone Pure Body Extra Strength stamped "PSEUDOSCIENCE" and "FAKE NEWS."



The Zoi Global Facebook page also compares Defendants' and Touchstone Essentials' products, available at <a href="https://www.facebook.com/zoiglobal2020/">https://www.facebook.com/zoiglobal2020/</a>. Zoi Global's Facebook page features a

similar comparison image of Touchstone Pure Body Extra Strength stamped with the word "PSEUDOSCIENCE."



Defendants provide no support for their claim that Plaintiffs' products—which, like Defendants' products, are zeolite supplements—are "pseudoscience" or "fake news."

- 39. The "Compare Us" section of Defendants' website features two videos in which Dr. Tsirikos-Karapanos compares Defendants' product to Touchstone Essentials' and makes various false, misleading, and disparaging statements about Touchstone Essentials, Mr. Stone, and Pure Body Extra Strength. The first video is twenty-nine minutes long, and the second video is one hour and sixteen minutes long. The second video is also available for view on Defendants' YouTube channel under the title "ZOI Global Response To ZOI ClearDrops vs. Touchstone PBX Comparison."
- 40. In the twenty-nine minute video, Ms. Stephens introduces Dr. Tsirikos-Karapanos as a triple-board certified PharmD, MD, and PhD, and "extremely qualified to speak to all of the scientific elements during this comparison." Dr. Tsirikos-Karapanos then goes on to make various false, misleading statements, and/or defamatory statements, for example:

- "We have, as of today, zero information regarding the supplier [for Touchstone Essentials
   Pure Body Extra Strength] .... We don't know if this supplier is an FDA registered or inspected company."
- "[I]t is mandatory for all dietary supplements circulating in the United States, and in many other territories all over the world, to be preserved. Or, let me put it in lay language, in simpler language, it is illegal to have in the United States the product that is not preserved .... Unfortunately, I see that the Touchstone Essentials has no preservative within it .... We see a big red flag here with Touchstone Essentials Pure Body Extra Strength as nonpreserved. If this is true, and the Touchstone Essentials Pure Body Extra Strength is not preserved, that's sad, and to my understanding this is a red flag, this is a non-FDA compliant feature."
- "Interestingly, for the Touchstone Essentials, we don't know the actual number of elements tested, but more importantly, ... we have seen from the information presented by Touchstone Essentials, that the test that they conduct ... the alarming component here is the method of analysis or the standard. These metals are tested according to the EPA standards. EPA is the Environmental Protection Agency in the United States, and has no jurisdiction over dietary supplements. To me, that's is a very big question mark that this brings .... There is absolutely no regulatory issue regarding the Zoi Global ClearDrops .... Unfortunately, we see several red flags with the Touchstone Essentials Pure Body Extra Strength product. First, it seems, according to the information provided by Touchstone, that it is unpreserved, and that's a bigtime problem. Also, this is outside of the FDA required standards for preservation. It seems also that elemental impurities have not been

tested according to the FDA standards or requirements but according to the requirements of the ... EPA, which has no jurisdiction over dietary supplements."

- 41. At the end of the video, Ms. Stephens, founder and CEO of Zeo Health, states: "Thank you so much, Dr. Nikolaos .... Like you said, we can hoodwink some people some of the time, but not all of the people all of the time. And at the end of the day, we put our science where our mouth is, we make it readily available, we don't use any trickery words, and that is with great pride that Zoi Global can hang their hat, as Zoi Global is the zeolite gold standard."
- 42. These statements are false and misleading. For example, there are no guidelines stating that Pure Body Extra must have an added preservative, and Plaintiffs use pasteurization and employ a variety of quality control measures to ensure that their products are safe. Additionally, Defendants misrepresent and omit information from the lab results they cite. And it is false and misleading for Defendants to state that, simply because the lab uses the common EPA standards, Plaintiffs' products do not meet FDA standards, have "regulatory issues," and are "alarming."
- 43. In the second video, which is also posted on Defendants' YouTube channel, Ms. Stephens appears alongside Dr. Tsirikos-Karapanos. Dr. Tsirikos-Karapanos directs the entire video at Touchstone Essentials, and Mr. Stone specifically, whom he repeatedly addresses by name. The video contains various false, misleading, and/or defamatory statements, including:
  - Repeated false and denigrating references to a company, Waiora Global, that Mr. Stone last worked for ten years ago as a minority partner, and a lawsuit against Waiora that did not involve any acts by Mr. Stone and from which he was dismissed with prejudice (and was not a party to the final settlement). Dr. Tsirikos-Karapanos states, for example:

- 1) "[A]ccording to your LinkedIn page, you were with Waiora from April 2004 until June 2011, and on February 2012, you started Touchstone Essentials. Class action against your company, Waiora, was filed on January 25, 2012. Five days later, on February 2012, you started Touchstone. I've heard by many, and I don't know and I make no determination because I don't have knowledge, that Waiora was the root of all evil in the zeolite space. Because of crazy claims of treating cancers, treating autism, treating other diseases. Again, I don't have knowledge about this, but that's what I've heard. Also, I've heard that Touchstone is your successful effort to rebrand your previous business, Waiora."
- 2) "[O]ne of your people in Waiora ... became member and partner of Metron Nutraceuticals. Well, after he stole products from Metron Nutraceuticals and relabeled them in his effort to sell them as his own products .... there was litigation about this matter, and ... the court put [him] in Cuyahoga County jail for three days for civil and criminal contempt to the court."
- 3) "Mr. Stone ... you don't disclose, your company's not disclosing, any amount of zeolite, but instead you disclose only what is the dispensed volume if someone pushes this button .... As a businessman involved in class action, alleging that your previous company, Waiora, was not putting in the bottle the amount of zeolite that was claimed in the label, do you realize that not having the amount of zeolite in your label smells a little Waiora? Has the flavor of Waiora? .... But Mr. Stone, let me tell you, not having the amount of zeolite in your bottle, it's a huge red flag."
- Multiple false and misleading statements that Plaintiffs' products are not FDA compliant, including:

- 1) "Is Pure Body Extra Strength manufactured at an FDA-registered facility? I'm saying this, because I don't see it in the label, and I know firsthand as president of Metron Nutraceuticals, inspected by the FDA with a stellar outcome, and I know it as a pharmacist—board-certified pharmacist and medical doctor—that FDA-registered facilities would not risk to operate outside of the CGMP requirements as set by the FDA. So, I see that you don't disclose the amount of zeolite in your label. So I'm wondering, is this made at an FDA-registered and maybe inspected facility? Who made this product? Who agreed that this product will not disclose the amount of the zeolite on the label?"
- 2) "Is the manufacturing of Pure Body Extra Strength done according to the FDA CGMP requirements as monitored by quality control and quality insurance? Because if it is the case, it's very questionable how the quality control and quality assurance of an FDA-registered and maybe inspected facility allow you to not to disclose how much zeolite you have per the dispensed volume."



- Repeated false and misleading statements that Plaintiffs' products are mislabeled, unnatural, and unsafe including:
  - 1) "We want to know how much exactly zeolite you have in this bottle. But Mr. Stone, let me tell you, not having the amount of zeolite in your bottle, it's a huge red flag."
  - 2) "Unfortunately, you've provide[d] some false information about the zeolite within Pure Body Extra Strength. You claim that the zeolite inside the Pure Body Extra Strength is natural zeolite .... The Zeolite inside Pure Body Extra Strength is a manufactured zeolite .... You have a manufactured zeolite, not a zeolite 'as is' .... There is a problem that you declare it as natural, it is not."
  - 3) "[T]he free aluminum in your formulation is ... around ten times more than what it is permitted."
- Repeated statements suggesting that Mr. Stone lacks knowledge and scientific understanding of the products-at-issue, for example: "Well, Mr. Norwood Eddie Stone, you can read about the science behind ClearDrops if you spend the time to read our three patents. And if you don't understand the patents, and that I can understand, you can hire a real scientist to read our patents and explain it to you."
- Defendants also incorrectly state: "Mr. Norwood Eddie Stone, you do not have a proprietary, company-owned process."
- 44. Also on Defendants' website at https://zoiglobal.com/compare-touchstone?u=well4life&r=C1167 is a table purporting to compare Defendants' products with Touchstone Essentials'. With respect to whether the products are "Adequately Preserved," Defendants claim that "YES," their products are preserved, while Touchstone Essentials' products are "Unpreserved" and "Non-FDA Compliant":

	ZOI GLOBAL	TOUCHSTONE ESSENTIALS
Other Ingredients	Vitamin C Certified Non-GMO Certified Gluten-Free	Pure Water
Preservative	Potassium sorbate	None
Adequately Preserved	YES	Unpreserved; Non-FDA Compliant
Starting Zeolite	Micronized Zeolite	Unknown

With respect to the products' "Elemental Impurities Testing Standards," Defendants claim that Touchstone Essentials' standards are "Non-FDA Compliant Test (Tested to EPA Standards)":

	ZOI GLOBAL	TOUCHSTONE ESSENTIALS
Particle-Size Distribution (PSD)	90% [0.1 -1.0] microns	30 - 50 nanometers
3rd Party Verification Particle-Size Distribution (PSD)	YES	NONE
Number of Elemental Impurities Tested	<u>29</u>	Unknown
Elemental Impurities Testing Standards	USP <232>, <233> ClearDrops is a dietary supplement tested to pharmaceutical liquid formulation standards.	Non-FDA Compliant Test (Tested to EPA Standards)

The hyperlink provided by Defendants links to a third-party laboratory analysis for Touchstone Essentials' zeolite product Pure Body—not for Touchstone Essentials' zeolite product Pure Body Extra Strength—thus, the incorrect link is provided and the lab results are misrepresented. Additionally, Defendants' second video falsely represents that Touchstone Essentials' zeolite product, Pure Body Extra, has detectable free aluminum that represents a danger to consumers: "[T]he free aluminum in your formulation is ... around ten times more than what it is permitted." In fact, zeolites by their nature are aluminosilicates, which means that their molecular structure is

aluminum and silicon; there is no free aluminum in zeolite as the aluminum in inherent in its structure. The lab analysis reference is not for Pure Body Extra, and is misrepresented as having free aluminum when in fact the lab analysis was an acid digest of the zeolite, to test each element, thereby showing its molecular contents.

Additionally, in the section of the table titled "Regulatory Issues," Defendants state that their products have no issues while Touchstone Essentials' products are "Unpreserved; Non-FDA Compliant Elemental Impurities Testing Standards":

REGULATORY ISSUES		
Issue(s)	NONE	Unpreserved; Non-FDA Compliant Elemental Impurities Testing Standards

- 45. These statements are false and misleading. Defendants provide no support for their assertion that Touchstone Essentials' products are "unpreserved." Neither the linked laboratory analysis, nor any other evidence provided by Defendants, demonstrates that Touchstone Essentials' products are "non-FDA compliant" or that Touchstone Essentials' zeolite supplements have been found to be unsafe or ineffective in any way.
- 46. As a result of Defendants' false and misleading statements, Touchstone Essentials and Eddie Stone have suffered, and will imminently suffer, reputational harm and loss of business.

# COUNT ONE FALSE ADVERTISING UNDER THE LANHAM ACT

- 47. Plaintiffs incorporate by reference all of the allegations set forth in paragraphs 1-46 herein.
- 48. Defendants' statements, including that Plaintiffs Zeo Health and Mr. Portney and their zeolite products are unsafe, have "huge red flags," have been the subject of FDA warning letters, have been the subject of "multiple" regulatory issues, and are "pseudoscience" and "fake

news," are false and misleading. Defendants' statements that Mr. Portney is untrustworthy, is "very well known to regulatory agencies like the Food and Drug Administration," and has a disreputable past, are also false.

- 49. These statements are presented as fact by Defendants. At the end of the Zeo Health comparison video, Ms. Stephens states: "Dr. Nikolaos, you've laid the facts out on the table. If the consumer is looking for the benefits of zeolite, the gold standard is at Zoi Global. Once the research is done, the answers are presented." Defendants also use Dr. Tsirikos-Karapanos to provide credibility. Defendants further claim to support their statements with documents linked via hyperlinks. Defendants' statements are demonstrably untrue and can be independently verified as such. For example, the three documents linked by Defendants do not support their claims, and empirical verification establishes that Zeo Health's products have not been the subject of FDA warning letters, have not been the subject of "multiple" regulatory issues, and have not been found to be "pseudoscience" or "fake news."
- 50. Additionally, Defendants' statements, including that Plaintiffs Touchstone Essentials and Mr. Stone's zeolite products are non-FDA compliant, unsafe, mislabeled, have "red flags," and are "pseudoscience" and "fake news," are false and misleading. Defendants' statements that Touchstone Essentials is the "rebrand" of an allegedly dishonest (or worse) company that was the "root of all evil in the zeolite space," that there was a judgment against Mr. Stone/that Mr. Stone was found to have any liability in the Waiora litigation, and that Mr. Stone lacks knowledge and scientific understanding about the products-at-issue are also false.
- 51. These statements are also presented as fact by Defendants. At the end of the first Touchstone Essentials video, Ms. Stephens states: "And at the end of the day, we put our science where our mouth is, we make it readily available, we don't use any trickery words, and that is with

great pride that Zoi Global can hang their hat." Defendants also use Dr. Tsirikos-Karapanos to provide credibility. Defendants further claim to support their statements with linked documents, and document and video excerpts included in the videos. Defendants' statements are demonstrably untrue and can be independently verified as such. For example, empirical verification establishes that Plaintiffs' products have never been found to be non-FDA compliant, unsafe, unnatural, "pseudoscience" or "fake news." Further, empirical verification establishes that Defendants' characterization of the Waiora litigation and Mr. Stone's involvement in the lawsuit is false.

- 52. Defendants' statements about Plaintiffs, which are held out as fact and purport to be supported by documents and public records and which are presented by a doctor in the website videos, create an actual deception or at least a tendency to deceive a substantial portion of the intended audience, customers in the supplement market.
- 53. Defendants' deception is material in that it is likely to influence purchasing decisions, as safety and efficacy drive the purchasing decisions of customers in the supplement market.
- 54. On information and belief, Defendants' advertised goods, which are directed to customers all over the country and can be viewed internationally via Defendants' website and social media, traveled in interstate commerce.
- 55. Defendants' false advertising created a likelihood of injury and actual injury to Plaintiffs in terms of declining sales, loss of good will, and reputation.

# COUNT TWO <u>DEFAMATION OF ZEO HEALTH LTD. UNDER NEW JERSEY LAW</u>

56. Plaintiffs incorporate by reference all of the allegations set forth in paragraphs 1-55 herein.

- 57. Defendants' statements, including that Zeo Health and its zeolite products have "huge red flags," are unsafe, have been the subject of FDA warning letters, have been the subject of "multiple" regulatory issues, and are "pseudoscience" and "fake news," are false and injurious to Zeo Health's reputation and subject Zeo Health to a loss of good will and confidence in which they are held by customers, prospective customers, and others. Defendants' statements that Zeo Health's president and founder Mr. Portney is untrustworthy, is "very well known to regulatory agencies like the Food and Drug Administration," and has a disreputable past, also have this effect.
- 58. Defendants' statements, which are held out as fact and purport to be supported by documents and public records and the opinions of a multi-credentialed doctor and president of Metron Nutraceuticals are demonstrably untrue and can be independently verified as such.
- 59. Defendants' statements, which cite Zeo Health, Mr. Portney, and their products by name, are statements concerning Plaintiffs.
- 60. Defendants' statements, which are publicly posted on the Zoi Global website and social media, were, and continue to be, communicated to customers and potential customers throughout the world.
- disregard of whether they were false and with knowledge that they were false. The documents provided by Defendants in the links on their website do not support Defendants' claims, and empirical verification establishes that Plaintiffs' products do not have "huge red flags," have not been the subject of FDA warning letters, have not been the subject of "multiple" regulatory issues, and have not been found to be "pseudoscience" or "fake news." Further, according to Defendants' website, Dr. Tsirikos-Karapanos is a board-certified pharmacist, medical doctor, and

cardiovascular surgeon and "recipient of prestigious awards in thoracic and cardiovascular surgery" and, as such, was aware and should have been aware of the falsity of his statements.

- 62. Defendants' statements affected Zeo Health in its business, trade, and profession.
- 63. Defendants' defamatory statements caused damage to Zeo Health in terms of loss of sales, good will, and reputation.

## COUNT THREE <u>DEFAMATION OF MICAH PORTNEY UNDER NEW JERSEY LAW</u>

- 64. Plaintiffs incorporate by reference all of the allegations set forth in paragraphs 1-63 herein.
- 65. Defendants' statements, including that Mr. Portney is untrustworthy, is "very well known to regulatory agencies like the Food and Drug Administration," and has a disreputable past, that his company Zeo Health's products are unsafe, have "huge red flags," have been the subject of FDA warning letters, have been the subject of "multiple" regulatory issues, and are "pseudoscience" and "fake news," are false and injurious to Mr. Portney's reputation and subject him to a loss of good will and confidence in which he is held by customers, prospective customers, and others.
- 66. Defendants' statements, which are held out as fact and purport to be supported by documents and public records and the opinions of a multi-credentialed doctor and president of Metron Nutraceuticals are demonstrably untrue and can be independently verified as such.
- 67. Defendants' statements, which cite Mr. Portney, Zeo Health, and their products by name, are statements concerning Plaintiffs.
- 68. Defendants' statements, which are publicly posted on the Zoi Global website and social media, were, and continue to be, communicated to customers and potential customers throughout the world.

- 69. Defendants' statements were not only negligent but were made with reckless disregard of whether they were false and with knowledge that they were false. The documents provided by Defendants in the links on their website do not support Defendants' claims, and empirical verification establishes that Mr. Portney is not "well known" by regulatory agencies, and his products do not have "huge red flags," have not been the subject of FDA warning letters, have not been the subject of "multiple" regulatory issues, and have not been found to be "pseudoscience" or "fake news." Further, according to Defendants' website, Dr. Tsirikos-Karapanos is a board-certified pharmacist, medical doctor, and cardiovascular surgeon and "recipient of prestigious awards in thoracic and cardiovascular surgery" and, as such, was aware and should have been aware of the falsity of his statements.
  - 70. Defendants' statements affected Mr. Portney in his business, trade, and profession.
- 71. Defendants' defamatory statements caused damage to Mr. Portney in terms of loss of sales, good will, and reputation.

## COUNT FOUR <u>DEFAMATION OF TOUCHSTONE ESSENTIALS UNDER NEW JERSEY LAW</u>

- 72. Plaintiffs incorporate by reference all of the allegations set forth in paragraphs 1-71 herein.
- 73. Defendants' statements, including that Plaintiffs Touchstone Essentials and its zeolite products are non-FDA compliant, unsafe, mislabeled, have "red flags," and are "pseudoscience" and "fake news," are false and injurious to Touchstone Essentials' reputation and subject Touchstone Essentials to a loss of good will and confidence in which it is held by customers, prospective customers, and others. Defendants' statements that Touchstone Essentials is the "rebrand" of an allegedly dishonest (or worse) company that was the "root of all evil in the zeolite space," that there was a judgment against Mr. Stone/that Mr. Stone was found to have any

liability in the Waiora litigation, and that Touchstone Essentials' founder and CEO Mr. Stone lacks knowledge and scientific understanding about the products-at-issue also have this effect.

- 74. Defendants' statements, which are held out as fact and purport to be supported by documents and public records and the opinions of a multi-credentialed doctor and president of Metron Nutraceuticals are demonstrably untrue and can be independently verified as such.
- 75. Defendants' statements, which cite Touchstone Essentials, Mr. Stone, and their products by name, are statements concerning Plaintiffs.
- 76. Defendants' statements, which are publicly posted on the Zoi Global website and social media, were, and continue to be, communicated to customers and potential customers throughout the world.
- 77. Defendants' statements were not only negligent but were made with reckless disregard of whether they were false and with knowledge that they were false. The documents provided by Defendants in the links on their website and referenced in their videos do not support Defendants' claims, and empirical verification establishes that Touchstone Essentials' products are not non-FDA compliant, are not unsafe, are not mislabeled, do not have "red flags," and are not "pseudoscience" or "fake news." Further, empirical verification establishes that Defendants' characterization of the Waiora litigation and Mr. Stone's involvement in the lawsuit is false, as are their statements that Touchstone Essentials is a "rebrand" of Waiora and the "root of all evil in the zeolite space," and that Mr. Stone lacks knowledge and scientific understanding about the products-at-issue are also false. Further, according to Defendants' website, Dr. Tsirikos-Karapanos is a board-certified pharmacist, medical doctor, and cardiovascular surgeon and "recipient of prestigious awards in thoracic and cardiovascular surgery" and, as such, was aware and should have been aware of the falsity of his statements.

- 78. Defendants' statements affected, and will imminently affect, Touchstone Essentials in its business, trade, and profession.
- 79. Defendants' defamatory statements caused, and will imminently cause, damage to Touchstone Essentials in terms of loss of sales, good will, and reputation.

# COUNT FIVE <u>DEFAMATION OF EDDIE STONE UNDER NEW JERSEY LAW</u>

- 80. Plaintiffs incorporate by reference all of the allegations set forth in paragraphs 1-79 herein.
- 81. Defendants' statements, including that Touchstone Essentials' zeolite products are non-FDA compliant, unsafe, mislabeled, have "red flags," and are "pseudoscience" and "fake news," are false and injurious to Mr. Stone's reputation, as the founder and CEO of Touchstone Essentials, and subject him to a loss of good will and confidence in which he is held by customers, prospective customers, and others. Defendants' statements that Touchstone Essentials is the "rebrand" of an allegedly dishonest (or worse) company that was the "root of all evil in the zeolite space," that there was a judgment against Mr. Stone/that Mr. Stone was found to have any liability in the Waiora litigation, and that Touchstone Essentials' founder and CEO Mr. Stone lacks knowledge and scientific understanding about the products-at-issue also have this effect.
- 82. Defendants' statements, which are held out as fact and purport to be supported by documents and public records and the opinions of a multi-credentialed doctor and president of Metron Nutraceuticals are demonstrably untrue and can be independently verified as such.
- 83. Defendants' statements, which cite Mr. Stone, Touchstone Essentials, and their products by name, are statements concerning Plaintiffs.

- 84. Defendants' statements, which are publicly posted on the Zoi Global website and social media, were, and continue to be, communicated to customers and potential customers throughout the world.
- 85. Defendants' statements were not only negligent but were made with reckless disregard of whether they were false and with knowledge that they were false. The documents provided by Defendants in the links on their website and referenced in their videos do not support Defendants' claims, and empirical verification establishes that Touchstone Essentials' products are not non-FDA compliant, are not unsafe, are not mislabeled, do not have "red flags," and are not "pseudoscience" or "fake news." Further, empirical verification establishes that Defendants' characterization of the Waiora litigation and Mr. Stone's involvement in the lawsuit is false, as are their statements that Touchstone Essentials is a "rebrand" of Waiora and the "root of all evil in the zeolite space," and that Mr. Stone lacks knowledge and scientific understanding about the products-at-issue are also false. Further, according to Defendants' website, Dr. Tsirikos-Karapanos is a board-certified pharmacist, medical doctor, and cardiovascular surgeon and "recipient of prestigious awards in thoracic and cardiovascular surgery" and, as such, was aware and should have been aware of the falsity of his statements.
- 86. Defendants' statements affected, and will imminently affect, Mr. Stone in his business, trade, and profession.
- 87. Defendants' defamatory statements caused, and will imminently cause, damage to Mr. Stone in terms of loss of sales, good will, and reputation.

## COUNT SIX PRODUCT DISPARAGEMENT UNDER NEW JERSEY LAW

88. Plaintiffs incorporate by reference all of the allegations set forth in paragraphs 1-87 herein.

- 89. Defendants' statements regarding Zeo Health and Mr. Portney, which are publicly posted on the Zoi Global website, were, and continue to be, communicated to customers and potential customers throughout the world. These statements, which include claims that Plaintiffs' products have been subject of regulatory issues and are "pseudoscience" and "fake news," relate to Plaintiffs' business and products.
- 90. Defendants' statements were made with reckless disregard of whether they were false and/or with knowledge that they were false. The documents provided by Defendants in the links on their website do not support Defendants' claims, and empirical verification establishes that Plaintiffs' products do not have "huge red flags," have not been the subject of FDA warning letters, have not been the subject of "multiple" regulatory issues, and have not been found to be "pseudoscience" or "fake news." Further, according to Defendants' website, Dr. Tsirikos-Karapanos is a board-certified pharmacist, medical doctor, and cardiovascular surgeon and "recipient of prestigious awards in thoracic and cardiovascular surgery" and, as such, was aware and should have been aware of the falsity of his statements.
- 91. Defendants' statements are presented as fact by Defendants. At the end of the video, Ms. Stephens states: "Dr. Nikolaos, you've laid the facts out on the table. If the consumer is looking for the benefits of zeolite, the gold standard is at Zoi Global. Once the research is done, the answers are presented." Defendants further claim to support their statements with documents linked via hyperlinks. Defendants' statements are demonstrably untrue and can be independently verified as such. For example, the three documents linked by Defendants do not support their claims, and empirical verification establishes that Plaintiffs' products have not been the subject of FDA warning letters, have not been the subject of "multiple" regulatory issues, and have not been found to be "pseudoscience" or "fake news."

- 92. Similarly, Defendants' statements regarding Touchstone Essentials and Mr. Stone, which are publicly posted on the Zoi Global website and social media, were, and continue to be, communicated to customers and potential customers throughout the world. These statements, which include claims that Plaintiffs' products are non-FDA compliant, unsafe, mislabeled, have "red flags," and are "pseudoscience" and "fake news," relate to Plaintiffs' business and products.
- 93. Defendants' statements were made with reckless disregard of whether they were false and/or with knowledge that they were false. The documents provided by Defendants in the links on their website and referenced in their videos do not support Defendants' claims, and empirical verification establishes that Touchstone Essentials' products are not non-FDA compliant, are not unsafe, are not mislabeled, do not have "red flags," and are not "pseudoscience" or "fake news." Additionally, empirical verification establishes that Defendants' characterization of the Waiora litigation and Mr. Stone's involvement in the lawsuit is false, as are their statements that Touchstone Essentials is a "rebrand" of Waiora and the "root of all evil in the zeolite space," and that Mr. Stone lacks knowledge and scientific understanding about the products-at-issue are also false. Further, according to Defendants' website, Dr. Tsirikos-Karapanos is a board-certified pharmacist, medical doctor, and cardiovascular surgeon and "recipient of prestigious awards in thoracic and cardiovascular surgery" and, as such, was aware and should have been aware of the falsity of his statements.
- 94. Defendants' statements are presented as fact. For example, at the end of the Zeo Health comparison video, Ms. Stephens states: "Dr. Nikolaos, you've laid the facts out on the table. If the consumer is looking for the benefits of zeolite, the gold standard is at Zoi Global. Once the research is done, the answers are presented." At the end of one of the Touchstone Essentials comparison videos, Ms. Stephens states: "Thank you so much, Dr. Nikolaos .... Like

you said, we can hoodwink some people some of the time, but not all of the people all of the time. And at the end of the day, we put our science where our mouth is, we make it readily available, we don't use any trickery words, and that is with great pride that Zoi Global can hang their hat ...." Defendants further claim to support their statements with documents presented in the videos and linked via hyperlinks.

- 95. Defendants' statements are demonstrably untrue and can be independently verified as such. For example, the documents cited and linked by Defendants do not support their claims. Empirical verification establishes that Zeo Health's and Mr. Portney's products do not have "huge red flags," have not been the subject of FDA warning letters, have not been the subject of "multiple" regulatory issues, have not been found to be "pseudoscience" or "fake news," and that Mr. Portney is not "well known" by regulatory agencies. Additionally, empirical verification establishes that Touchstone Essentials' products are not non-FDA compliant, are not unsafe, are not mislabeled, do not have "red flags," and are not "pseudoscience" or "fake news," and that Defendants' characterization of the Waiora litigation and Mr. Stone's involvement in the lawsuit is false, as are their statements that Touchstone Essentials is a "rebrand" of Waiora and the "root of all evil in the zeolite space."
- 96. Defendants' disparaging statements played a material and substantial part in leading others not to deal with Plaintiffs and caused damage to Plaintiffs in terms of loss of sales, good will, and reputation.

# COUNT SEVEN UNFAIR COMPETITION UNDER NEW JERSEY LAW

97. Plaintiffs incorporate by reference all of the allegations set forth in paragraphs 1-96 herein.

- 98. Defendants' statements regarding Plaintiffs and their products were made in bad faith and with reckless disregard of whether they were false and/or with knowledge that they were false. The documents provided by Defendants in the links on their website and referenced in their videos do not support Defendants' claims, and empirical verification establishes that Touchstone Essentials' products are not non-FDA compliant, are not unsafe, are not mislabeled, do not have "red flags," and are not "pseudoscience" or "fake news." Additionally, empirical verification establishes that Defendants' characterization of the Waiora litigation and Mr. Stone's involvement in the lawsuit is false, as are their statements that Touchstone Essentials is a "rebrand" of Waiora and the "root of all evil in the zeolite space," and that Mr. Stone lacks knowledge and scientific understanding about the products-at-issue are also false. Further, according to Defendants' website, Dr. Tsirikos-Karapanos is a board-certified pharmacist, medical doctor, and cardiovascular surgeon and "recipient of prestigious awards in thoracic and cardiovascular surgery" and, as such, was aware and should have been aware of the falsity of his statements.
- 99. These statements are presented as fact by Defendants. For example, at the end of the Zeo Health comparison video, Ms. Stephens states: "Dr. Nikolaos, you've laid the facts out on the table. If the consumer is looking for the benefits of zeolite, the gold standard is at Zoi Global. Once the research is done, the answers are presented." At the end of one of the Touchstone Essentials comparison videos, Ms. Stephens states: "Thank you so much, Dr. Nikolaos .... Like you said, we can hoodwink some people some of the time, but not all of the people all of the time. And at the end of the day, we put our science where our mouth is, we make it readily available, we don't use any trickery words, and that is with great pride that Zoi Global can hang their hat ...." Defendants further claim to support their statements with documents presented in the videos and linked via hyperlinks.

100. Defendants' statements were intended to mislead the public and, by directly

comparing Plaintiffs' products to Defendants' products throughout their website and social media,

were intended to induce the public to purchase Defendants' products in place of Plaintiffs'.

Defendants' false and misleading statements caused damage to Plaintiffs in terms 101.

of economic loss, loss of sales, good will, and reputation.

PRAYER FOR RELIEF

Wherefore, Plaintiffs, Zeo Health Ltd., Micah Portney, Touchstone Essentials, and Eddie

Stone pray for relief as follows:

Preliminarily and permanently enjoin Defendants from publishing further false, A.

misleading, defamatory, and disparaging statements about Plaintiffs and their products;

B. Enter judgment against Defendants on all counts of the Complaint;

C. Award Plaintiffs damages in an amount to be determined at trial;

Award Plaintiffs enhanced damages as permitted by law, plus its reasonable D.

attorneys' fees and the costs of this action; and

E. Grant such other relief as the Court deems just and proper.

**DEMAND FOR JURY TRIAL** 

In accordance with Fed. R. Civ. P. 38(b), Plaintiffs hereby demand a trial by jury for

all issues triable by jury.

Dated: May 18, 2021

Respectfully submitted,

s/ Dariush Keyhani

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